

# Goldway Education Group Limited

(incorporated in the Cayman Islands with limited liability)

Stock Code : 8160

2018  
First Quarterly  
Report



## CHARACTERISTICS OF THE GEM OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE “STOCK EXCHANGE”)

GEM has been positioned as a market designed to accommodate companies to which a higher investment risk may be attached than other companies listed on the Stock Exchange.

Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration. The greater risk profile and other characteristics of GEM mean that it is a market more suited to professional and other sophisticated investors.

Given the emerging nature of companies listed on GEM, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board of the Stock Exchange and no assurance is given that there will be a liquid market in the securities traded on GEM.

*Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this report, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this report.*

*This report, for which the directors (the “**Director(s)**”) of Goldway Education Group Limited (the “**Company**”, together with its subsidiaries, the “**Group**”) collectively and individually accept full responsibility, includes particulars given in compliance with the Rules governing the Listing of Securities on the GEM of the Stock Exchange (the “**GEM Listing Rules**”) for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief, the information contained in this report is accurate and complete in all material respects and not misleading or deceptive and there are no other matters the omission of which would make any statement herein or this report misleading.*

*This report will remain on the “Latest Listed Company Information” page of the website of the Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk) for at least seven days from the day of its publication. This report will also be published on the Company’s website at [www.goldwayedup.com](http://www.goldwayedup.com).*

# Goldway Education Group Limited



## FINANCIAL HIGHLIGHTS

For the three months ended 30 June 2018, unaudited operating results of the Group were as follows:

- revenue of approximately HK\$9.3 million, representing a slight increase of 0.2% comparing to the same period of previous financial year;
- profit for the three months ended 30 June 2018 amounted to approximately HK\$1.5 million, representing a decrease of 5.1% from the same period of previous financial year; and
- the Directors do not recommend the payment of interim dividend for the three months ended 30 June 2018.



## FIRST QUARTERLY RESULTS FOR THE THREE MONTHS ENDED 30 JUNE 2018

The board of Directors (the “**Board**”) is pleased to announce the unaudited results of the Company and its subsidiaries (collectively, the “**Group**”) for the three months ended 30 June 2018 (the “**Reporting Period**”) together with the comparative unaudited figures for the corresponding period in 2017 as follows:

### UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the three months ended 30 June 2018

	Notes	Three months ended 30 June	
		2018 HK\$'000 (unaudited)	2017 HK\$'000 (unaudited)
<b>Revenue</b>	3	<b>9,251</b>	9,229
Other income	3	<b>87</b>	12
Advertising expenses		<b>(82)</b>	(47)
Building management fees and rates		<b>(202)</b>	(214)
Depreciation expenses		<b>(290)</b>	(216)
Employee benefit expenses		<b>(3,854)</b>	(3,901)
Operating lease expenses		<b>(2,011)</b>	(2,137)
Other operating expenses		<b>(1,069)</b>	(782)
<b>Profit before income tax expense</b>		<b>1,830</b>	1,944
Income tax expense	5	<b>(289)</b>	(321)
<b>Profit and total comprehensive income attributable to owners of the Company for the period</b>		<b>1,541</b>	1,623
		<b>HK cent</b>	HK cent
<b>Basic earnings per share attributable to equity holders of the Company</b>	6	<b>0.30</b>	0.31

## UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

For the three months ended 30 June 2018

	Attributable to owners of the Company				
	Share capital	Share premium	Capital reserve	Retained profits	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Balance as at 1 April 2017	5,225	23,509	3,372	11,397	43,503
Profit and total comprehensive income for the year	—	—	—	3,921	3,921
At 31 March 2018 and 1 April 2018	5,225	23,509	3,372	15,318	47,424
Profit and total comprehensive income for the period	—	—	—	1,541	1,541
<b>Balance as at 30 June 2018 (unaudited)</b>	<b>5,225</b>	<b>23,509</b>	<b>3,372</b>	<b>16,859</b>	<b>48,965</b>
Balance as at 1 April 2017	5,225	23,509	3,372	11,397	43,503
Profit and total comprehensive income for the period	—	—	—	1,623	1,623
<b>Balance as at 30 June 2017 (unaudited)</b>	<b>5,225</b>	<b>23,509</b>	<b>3,372</b>	<b>13,020</b>	<b>45,126</b>



## NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### 1. CORPORATE INFORMATION

The Company was incorporated as an exempted company with limited liability in the Cayman Islands on 19 October 2015 and its shares have been listed on the GEM of the Stock Exchange by way of placing and public offer of shares (the “**Share Offer**”) on 2 December 2016 (the “**Listing**”). The Company’s registered office and the principal place of business are at Cricket Square, Hutchins Drive, PO Box 2681, Grand Cayman, KY1-1111, Cayman Islands and Shop 203, Kin Sang Commercial Centre, Kin Sang Estate, Tuen Mun, New Territories, Hong Kong, respectively.

In the opinion of the directors of the Company, the ultimate controlling parties of the Group are Mr. Cheung Lick Keung and his brother Mr. Cheung Luk Sun, who collectively control the Company through shares of the Company held by Digital Achiever Limited and Golden Dust Holdings Limited, companies incorporated in the British Virgin Islands which are wholly owned by Mr. Cheung and Mr. Cheung Luk Sun respectively.

The Group is principally engaged in the provision of tutoring services in Hong Kong. The Group provides private tutoring services including primary and secondary tutoring services under the trade name of “Logic Tutorial Centre”.

### 2. BASIS OF PRESENTATION AND PREPARATION

The Company became the holding company of the companies now comprising the Group subsequent to the completion of reorganisation on 3 November 2016, the Group is regarded as a continuing entity resulting from the Reorganisation since the insertions of certain new holding companies at the top of Billion Bright Management Limited have no commercial substance and do not form a business combination. Accordingly, the consolidated financial statements have been prepared using the principles of merger accounting as if the reorganisation had occurred as of the beginning of the earliest period presented and the current group structure had always been in existence.

The consolidated statement of profit or loss and other comprehensive income and the consolidated statement of changes in equity of the Group for the period ended 30 June 2017 and 2018 include the financial performance of all companies now comprising the Group, as if the current structure had been in existence throughout the reporting periods, or since their respective dates of incorporation, where there is a shorter period.

All significant intra-group transactions and unrealised gains on transactions have been eliminated on consolidation. Unrealised losses are also eliminated unless the transactions provide evidence of an impairment of the asset transferred.

The consolidated financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards (“**HKFRSs**”), which collective term includes all applicable individual HKFRSs, Hong Kong Accounting Standards (“**HKASs**”) and also included the applicable disclosure requirements of the Hong Kong Companies Ordinance and the applicable disclosure provisions of the Rules Governing the Listing of Securities on the GEM (“**GEM Listing Rules**”).

The consolidated financial statements have been prepared on the historical cost convention. It should be noted that accounting estimates and assumptions are used in the preparation of the consolidated financial statements. Although these estimates are based on the management’s best knowledge and judgement of current events and actions, actual results may ultimately differ from those estimates.



The consolidated financial statements are presented in Hong Kong dollar (“HK\$”) which is also the functional currency of the Company. All values are rounded to the nearest thousand except when otherwise indicated.

The accounting policies adopted in preparing the unaudited condensed consolidated financial statements were consistent with those applied for the financial statements of the Group for the year ended 31 March 2018.

The condensed consolidated financial statements have not been audited by the auditors of the Company but have been reviewed by the audit committee of the Company.

### 3. REVENUE AND OTHER INCOME

Revenue from the Group’s principal activities, which is also the Group’s turnover, represents the income from provision of tutoring services. Revenue and other income are analysed as follows:

	For the three months ended 30 June	
	2018 HK\$’000 (unaudited)	2017 HK\$’000 (unaudited)
Revenue		
Income from tutoring services	9,251	9,229
Other income		
Interest income	82	12
Others	5	—
	87	12

### 4. SEGMENT INFORMATION

An operating segment is a component of the Group that is engaged in business activities from which the Group may earn revenue and incur expenses, and is identified on the basis of the internal management reporting information that is provided to and regularly reviewed by the Group’s chief operating decision maker (“CODM”) in order to allocate resources and assess performance of the segment. For the reporting period, management of the Company has determined that the Group has only one single business component/operating segment as the Group is only engaged in the provision of tutoring services which is the basis used by the CODM to allocate resources and assess performance. The Group’s revenue from external customers is divided into the following types of services:

	Three months ended 30 June	
	2018 HK\$’000 (unaudited)	2017 HK\$’000 (unaudited)
Primary tutoring services	2,650	2,117
Secondary tutoring services	6,601	7,112
	9,251	9,229

The Company is an investment holding company and the principal place of the Group's operation is in Hong Kong. For the purpose of segment information disclosures under HKFRS 8, the Group regarded Hong Kong as its place of domicile. All the Group's revenue and non-current assets are principally attributable to Hong Kong, being the single geographical region. During the three months ended 30 June 2018, there was no single external customer that contributed 10% or more of the Group's total revenue from external customers (2017: Nil).

## 5. INCOME TAX EXPENSES

Hong Kong profits tax has been provided at the rate of 16.5% on the estimated assessable profit during the three months ended 30 June 2017 and 2018.

## 6. EARNINGS PER SHARE

	For the three months ended 30 June	
	2018 HK\$'000 (unaudited)	2017 HK\$'000 (unaudited)
<b>Earnings</b>		
Profit for the period attributable to the owners of the Company	<b>1,541</b>	1,623
<b>Number of shares</b>		
Weighted average number of shares for the purpose of calculating basic earnings per share	<b>522,500,000</b>	522,500,000

Diluted earnings per share amount was the same as basic earnings per share amount as there were no potential dilutive shares outstanding for the three months ended 30 June 2017 and 2018.

## 7. DIVIDEND

The Directors do not recommend the payment of interim dividend for the three months ended 30 June 2018.



## MANAGEMENT DISCUSSION AND ANALYSIS

### Business Review

During the three months ended 30 June 2018, the Group kept focus mainly on its principal business in relation to the provision of tutoring services to secondary school students and primary school students in Hong Kong. Currently, we are operating 14 tutorial centres.

Continuously impacted by decreasing in number of secondary school students in Hong Kong caused by low birth rate in the early 2000s and increasing intense competition in New Territories West, the revenue generated from secondary school tutoring services dropped from approximately HK\$7.1 million for the three months ended 30 June 2017 to HK\$6.6 million for the three months ended 30 June 2018, representing a decrease of approximately 7.2% comparing to that of the same period last financial year.

Having allocated more resources in primary school tutoring services and the increasing birth rate after 2007, the revenue generated from primary school tutoring services increased by approximately HK\$0.5 million or 25.2% from approximately HK\$2.1 million for the three months ended 30 June 2017 to approximately HK\$2.6 million for the three months ended 30 June 2018. As a result, the contribution of revenue generated from primary school tutoring services to total revenue increased from approximately 22.9% for the three months ended 30 June 2017 to approximately 28.6% for the three months ended 30 June 2018, while the revenue generated from secondary school tutoring services to total revenue dropped from approximately 77.1% for the three months ended 30 June 2017 to approximately 71.4% for the three months ended 30 June 2018.

### Outlook

Moving forward, the Group will continue to focus on provision of tutoring services to secondary school students and primary school students in Hong Kong and will keep the strategy on allocating more resources to primary school tutoring services supported by its improving results. The management expect that the revenue and gross profit of the Group will continuously be contributed mainly by this business segment. The Group will also follow the future plans disclosed in the prospectus issued by the Company dated 17 November 2016 (the "**Prospectus**").

By using the internally generated resources, the Group will seek to introduce more innovative courses and expand our network via developing franchise program. Besides, the Board is still seeking other investment opportunities aiming at exploring the feasibility of further expansion in tutoring business including but not limited to tutoring businesses in Hong Kong and the PRC.



## Financial Review

### *Revenue*

For the three months ended 30 June 2018, the Group recorded total revenue of approximately HK\$9.3 million, representing a slight increase of approximately 0.2% as compared to approximately HK\$9.2 million for the three months ended 30 June 2017. The increase was mainly due to the increase of approximately HK\$0.5 million or 25.2% in revenue generated from primary school tutoring services, which is offset by decrease of approximately HK\$0.5 million or 7.2% in revenue generated from secondary school tutoring services.

### *Employee benefit expenses*

Employee benefit expenses mainly consist of wages and salaries, pension costs and other benefits to the staff and the Directors. Employee benefit expenses slightly decreased by 1.2% from approximately HK\$3.90 million for the three months ended 30 June 2017 to HK\$3.85 million for the three months ended 30 June 2018, which was primarily resulted from better resource allocation.

### *Operating lease expenses*

The operating lease expense comprises rental expenses of tutorial centres. For the period ended 30 June 2018, operating lease expense decreased by approximately 5.9% to approximately HK\$2.0 million from approximately HK\$2.1 million of the same period of previous financial year. The decrease was mainly due to two expired tenancy agreements not being renewed because of better resource allocation, which was partly offset by increase in monthly rental during renewal and signing of new tenancy agreements.

### *Net profit and net profit margin*

The Group recorded a profit attributable to owners of the Company amounted to approximately HK\$1.5 million for the three months ended 30 June 2018 (2017: HK\$1.6 million), representing a decrease of approximately 5.1% from the same period of previous financial year. Such decrease was primarily due to increase in depreciation expenses of approximately HK\$0.1 million during the three months ended 30 June 2018 because of renovation of new centres as compared to the same period of previous financial year as well as the increase of approximately HK\$0.3 million in other operating expenses. As a result, net profit margin declined to 16.7% for the three months ended 30 June 2018 from 17.6% for the three months ended 30 June 2017.



### ***Contingent liabilities***

As at 30 June 2018, the Group did not have any significant contingent liabilities.

### **INTERESTS AND SHORT POSITIONS OF DIRECTORS AND CHIEF EXECUTIVE OF THE COMPANY IN THE SHARES, UNDERLYING SHARES OR DEBENTURES OF THE COMPANY OR ITS ASSOCIATED CORPORATIONS**

As at 30 June 2018, the interests and short positions of the Directors and chief executive of the Company in the shares (the “**Shares**”), underlying Shares and debentures of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance) (the “**SFO**”) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they have taken or deemed to have under such provisions of the SFO) or which were required, pursuant to section 352 of the SFO, to be entered in the register referred to therein, or pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules required to be notified to the Company and the Stock Exchange, were as follows:

#### **Long position in the Shares**

<b>Name of Director</b>	<b>Capacity/ Nature of interest</b>	<b>Number of Shares</b>	<b>Approximate percentage of issued share capital</b>
Mr. Cheung Lick Keung	Interest in controlled corporation (Note 1)	166,810,000	31.96%
Ms. Chan Hoi Ying Karina	Interest of spouse (Note 2)	166,810,000	31.96%

Notes:

1. The entire issued share capital of Digital Achiever Limited is legally and beneficially owned by Mr. Cheung Lick Keung. Mr. Cheung Lick Keung is deemed to be interested in the Shares in which Digital Achiever Limited is interested in under Part XV of the SFO.
2. Ms. Chan Hoi Ying Karina is the spouse of Mr. Cheung Lick Keung. Ms. Chan Hoi Ying Karina is deemed to be interested in the Shares in which Mr. Cheung Lick Keung is interested in under Part XV of the SFO.



Save as disclosed above, as at 30 June 2018, none of the Directors and chief executive of the Company or their associates had any interest or short position in any Shares, underlying Shares and debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they have taken or deemed to have under such provisions of the SFO) or which were required, pursuant to section 352 of the SFO, to be entered in the register referred to therein, or pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules required to be notified to the Company and the Stock Exchange.

## **INTERESTS AND SHORT POSITIONS OF SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS IN THE SHARES OR UNDERLYING SHARES OF THE COMPANY OR ITS ASSOCIATED CORPORATIONS**

As at 30 June 2018, so far as the Directors are aware, the interests or short positions owned by the following persons (other than the Directors or chief executive of the Company) in the Shares or underlying Shares of the Company which were required to be notified to the Company under Divisions 2 and 3 of Part XV of the SFO, or who will be, directly or indirectly, interested in 10% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of the Company or any other members of the Group:

### **Long position in the Shares**

<b>Name of Director</b>	<b>Capacity/ Nature of interest</b>	<b>Number of Shares</b>	<b>Approximate percentage of issued share capital</b>
Digital Achiever Limited	Beneficial owner (Note 1)	166,810,000	31.96%
Golden Dust Holdings Limited	Beneficial owner (Note 2)	166,740,000	31.94%
Mr. Cheung Luk Sun	Interest in controlled corporation (Note 2)	166,740,000	31.94%
Ms. Wong Sau Yee Margaret	Interest of spouse (Note 3)	166,740,000	31.94%



**Notes:**

1. The entire issued share capital of Digital Achiever Limited is legally and beneficially owned by Mr. Cheung Lick Keung. Mr. Cheung Lick Keung is deemed to be interested in the Shares in which Digital Achiever Limited is interested in under Part XV of the SFO.
2. The entire issued share capital of Golden Dust Holdings Limited is legally and beneficially owned by Mr. Cheung Luk Sun. Mr. Cheung Luk Sun is deemed to be interested in the Shares in which Golden Dust Holdings Limited is interested in under Part XV of the SFO.
3. Ms. Wong Sau Yee Margaret is the spouse of Mr. Cheung Luk Sun. Ms. Wong Sau Yee Margaret is deemed to be interested in all the Shares in which Mr. Cheung Luk Sun is interested in under Part XV of the SFO.

Save as disclosed above and as at 30 June 2018, the Directors are not aware of any interests or short positions owned by any persons (other than the Directors or chief executive officer of the Company) in the Shares or underlying Shares of the Company which were required to be disclosed under Divisions 2 and 3 of Part XV of the SFO, or who will be, directly or indirectly, interested in 10% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of the Company or any other members of the Group.

## **DIRECTORS' INTERESTS IN CONTRACTS**

No Director had a material interest in any contract of significance to the business of the Group to which the Company or any of its subsidiaries was a party during the three months ended 30 June 2018.

## **DIRECTORS' INTERESTS IN COMPETING BUSINESSES**

During the three months ended 30 June 2018 and up to the date of this report, none of the Directors or any of their respective associates, has engaged in any business that competes or may compete with the business of the Group, or has any other conflict of interest with the Group.

## **SHARE OPTION SCHEMES**

No share options have been granted or agreed to be granted during the Reporting Period.

## **PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES**

Neither the Company nor any of its subsidiaries have purchased, sold or redeemed any securities of the Company during the Reporting Period.



## CODE OF CONDUCT REGARDING SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the rules set out in Rules 5.48 to 5.67 of the GEM Listing Rules as the code of conduct for dealing in securities of the Company by the Directors. Having made specific enquiry to the Directors, the Company was not aware of any non-compliance with the required standard of dealings and its code of conduct regarding securities transaction by Directors during the Reporting Period.

## CORPORATE GOVERNANCE PRACTICES

During the Reporting Period, the Company has complied with all the applicable code provisions as set out in the Corporate Governance Code and Corporate Governance Report contained in Appendix 15 to the GEM Listing Rules except the following deviation:

## CHAIRMAN AND CHIEF EXECUTIVE OFFICER

The code provision A.2.1 of Appendix 15 to the GEM Listing Rules requires the roles of chairman and chief executive officer should be separate and should not be performed by the same individual.

However, the Board is of the view that Mr. Cheung Lick Keung (“**Mr. Cheung**”) has been managing the Group’s business and the overall financial and strategic planning since September 2005. The Board believes that the vesting of the roles of chairman and chief executive officer in Mr. Cheung is beneficial to the business operations and management of the Group and will provide a strong and consistent leadership to the Group. In addition, due to the presence of three independent non-executive Directors, the Board considers that no one individual has unfettered power of decision. Accordingly, the Company has not segregated the roles of its chairman and chief-executive officer as required by Code Provision A.2.1 of Appendix 15 to the GEM Listing Rules.

## INTERESTS OF THE COMPLIANCE ADVISER

During the three months ended 30 June 2018 and up to the date of this report, as notified by the Company’s compliance adviser, Kingsway Capital Limited (the “**Compliance Adviser**”), except for the compliance adviser agreement dated 15 November 2016 entered into between the Company and the Compliance Adviser, neither the Compliance Adviser nor its directors, employees or associates had any interests in relation to the Company or any other companies of the Group (including options or rights to subscribe for such securities) which is required to be notified to the Group pursuant to Rule 6A.32 of the GEM Listing Rules.



## AUDIT COMMITTEE

The Audit Committee was established with written terms of reference in compliance with Rule 5.28 to 5.33 of the GEM Listing Rules pursuant to a resolution of the Directors passed on 3 November 2016. The primary duties of the audit committee are mainly to make recommendations to the Board on the appointment and removal of the external auditors, review the financial statements and material advice in respect of financial reporting and oversee the internal control procedures of the Company. At present, the audit committee comprises Mr. Chan Hoi Keung Terence, Mr. Sek Ngo Chi and Mr. Ho Kin, all being the independent non-executive Directors of the Group. Mr. Chan Hoi Keung Terence is the chairman of the audit committee. The audit committee has reviewed the audited consolidated financial statements of the Group for the three months ended 30 June 2018 and was of the opinion that the preparation of such statements complied with applicable accounting standards and that adequate disclosure has been made in respect thereof.

By order of the Board  
**Goldway Education Group Limited**  
**Cheung Lick Keung**  
*Executive Director and Chairman*

Hong Kong, 13 August 2018

*As at the date of this report, the executive Directors are Mr. Cheung Lick Keung and Ms. Chan Hoi Ying Karina; the non-executive directors are Mr. Tsang Hin Man Terence and Ms. Wong Yi Ling; and the independent non-executive Directors are Mr. Chan Hoi Keung Terence, Mr. Sek Ngo Chi and Mr. Ho Kin.*

